#### **Industry Analysis**

#### **Active Selections**

ID, Aerospace Product and Parts Manufacturing (3364), Engine, Turbine, and Power Transmission Equipment Manufacturing (3336)

### **Key Metrics**



### **Projected Growth**

10 Years +27.4%

### **Location Quotient**

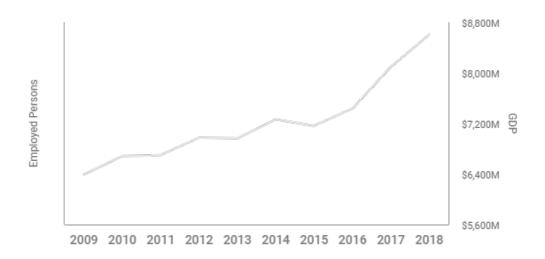


### **Economic Impact**



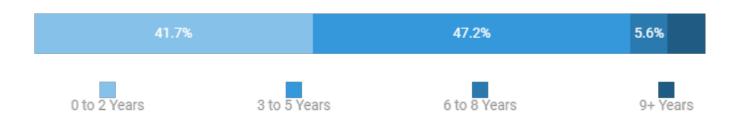


Note: GDP and Employment figures not available for all industries in all years

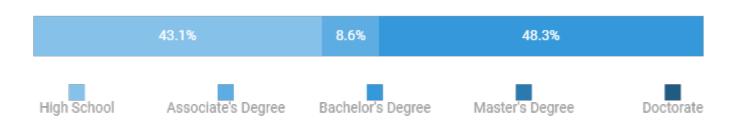


Source: Bureau of Labor Statistics, Bureau of Economic Analysis

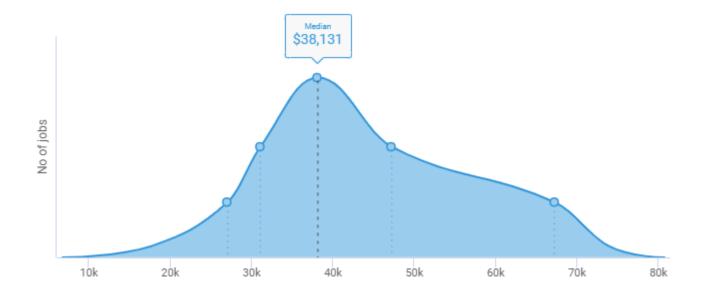
### **Job Qualifications - Years of Experience**



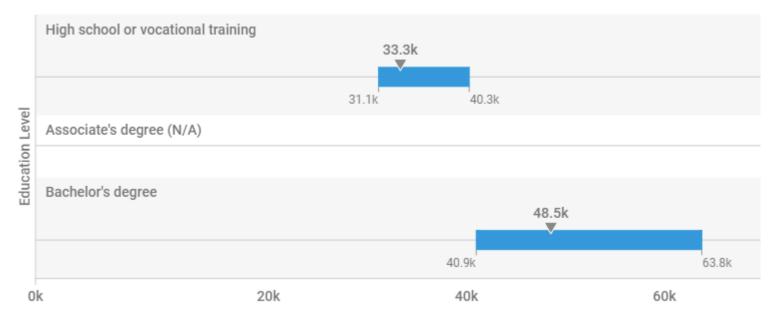
#### **Job Qualifications - Education Level**



# **Salary Overall**

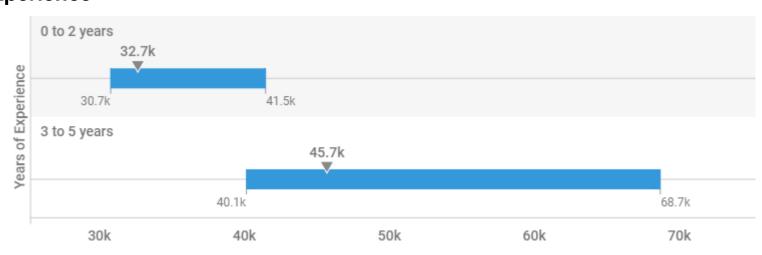


# **Salary By Education**



Salary distribution is not shown for education levels with insufficient sample size

# **Salary By Experience**



Salary distribution is not shown for experience levels with insufficient sample size

# **Top Requested Occupations**

Route Sales Delivery Driver
Healthcare Customer Service Representative
Healthcare Administrator
Office Technician / Typist
Production Worker
Wind Turbine Technician
Painter
Sales Supervisor
Validation Engineer
Aircraft / A & P Mechanic

# **Top Requested Skills - Specialized Skills**

Calculation
Basic Mathematics
Data Entry
Customer Service
Repair
Customer Billing
Lifting Ability
Scheduling
Manual Dexterity
Sorting

### **Top Requested Skills - Baseline Skills**

Physical Abilities
Problem Solving
Writing
Troubleshooting
Organizational Skills
Detail-Oriented
Communication Skills
Teamwork / Collaboration
Research
English

### Age Breakdown

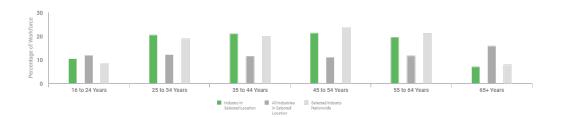
### **Median Age**

These Industries in Selected Location 41 Years

All Industries in Selected
Location
38 Years

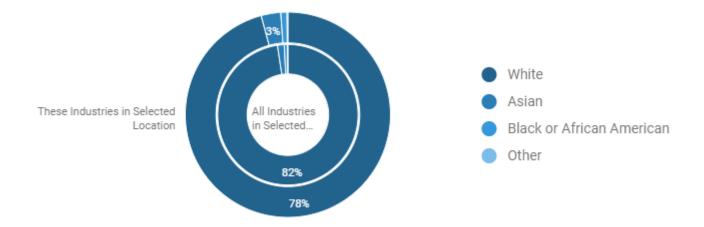
These Industries
Nationwide

43 Years



Source: 2014 - 2018 American Community Survey 5-Year Estimates

#### Race Breakdown



Source: 2014 - 2018 American Community Survey 5-Year Estimates

### **Gender Breakdown**

69.4%

All Industries in Selected Location 48.4%





30.6%

All Industries in Selected Location 51.6%

Source: 2014 - 2018 American Community Survey 5-Year Estimates

# **Top Occupations in Demand**

Specialized Occupation	Occupation	Occupation Family	Job Postings(#) Last 12 months	Job Postings(%) Last 12 months	Projected Growth (10 years)	Salary Range (25th-75th percentile)	Risk of Automation	Location Quotient
Route Sales Delivery Driver	Sales Delivery Driver	Transportatio n	10	8.8%	+7.9% ^	\$37 - 40k	High Risk	104.8 ≉
Healthcare Customer Service Representati ve	Customer Service Representati ve	Customer and Client Support	8	7.0%	+13.2% 💉	\$23 - 31k	Medium Risk	209.6 ≪
Healthcare Administrator	Healthcare Administrator	Health Care including Nursing	5	4.4%	+25.8% ^	\$43 - 55k	Low Risk	47.6 ≉
Office Technician / Typist	Office Technician / Typist	Clerical and Administrativ e	5	4.4%	-38.2% 🛰	\$33 - 38k	Medium Risk	131 ≪
Production Worker	Production Worker	Manufacturin g and Production	5	4.4%	+12.3% 💉	\$30 - 33k	High Risk	0.7 🗸
Wind Turbine Technician	Wind Turbine Technician	Maintenance, Repair, and Installation	5	4.4%	N/A	\$32 - 45k	Medium Risk	3.9 ≈
Painter	Painter	Construction, Extraction, and Architecture	4	3.5%	+16.8% 🖍	\$30 - 32k	Medium Risk	8.6 ≈
Sales Supervisor	Sales Supervisor	Sales	4	3.5%	+14.5% 🖍	\$39 - 41k	Low Risk	34.9 ≈
Validation Engineer	Validation Engineer	Engineering	4	3.5%	+7.9% ~~	\$52 - 65k	Low Risk	13.1 ≈
Aircraft / A & P Mechanic	Aircraft / A & P Mechanic	Maintenance, Repair, and Installation	3	2.6%	+14.3% 💉	\$41 - 44k	Medium Risk	0.4 ❤

# **Top Skills in Demand**

Skill	Skill Type	Job Postings Requesting Skill(s)(#)	Job Postings Requesting Skill(s)(%)	Projected Growth	Location Quotient
Calculation	Specialized	29	23.0%	29.0% 💉	2.6 🕿
Basic Mathematics	Specialized	27	21.4%	-4.0% 🛰	4.8 ♠
Data Entry	Specialized	26	20.6%	0.2% 💉	1.9 🕿
Customer Service	Specialized	24	19.0%	-0.7% 🛰	0.6 ¥
Repair	Specialized	23	18.3%	0.1% 💉	0.3 ❤
Customer Billing	Specialized	20	15.9%	-7.8% 🛰	5.2 ♠
Lifting Ability	Specialized	20	15.9%	4.8% ~	1.6 ♠
Scheduling	Specialized	20	15.9%	0.7% 💉	0.2 ¥
Manual Dexterity	Specialized	19	15.1%	7.2% ~	5.1 ♠
Sorting	Specialized	18	14.3%	0.8% 🗪	17.3 ≉

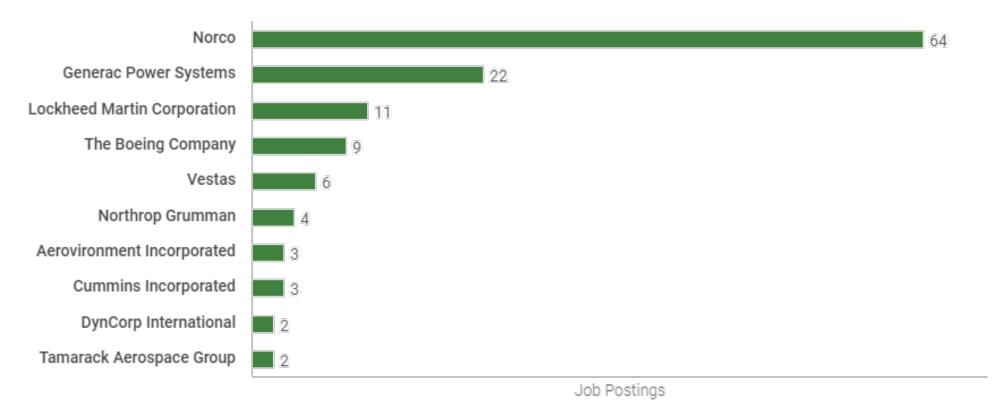
# **Skills in Demand by Occupation**

Occupation		Job Postings (#)	(Last 12 Months)	Job Post	tings (%) (Last 12 Months)
Customer Service Representative			1	2	10
Skill	Occupation	al Skill Category	Job Postings Requesting (Last 12 Months)	Skill(s) (#)	Job Postings Requesting Skill(s) (%) (Last 12 Months)
Customer Service	Defining			12	100
Product Sales	Necessary			10	83.3
Data Entry	Necessary			9	7:
Knowledge of Medical Products	NA			7	58.
Order and Invoice Processing	NA			7	58.
Patient/Family Education and Instruction	NA			7	58.
Respiratory Therapy	NA			7	58.
Client Needs Assessment	NA			5	41.
Customer Billing	Necessary			5	41
Billing Inquiries	NA			3	2
Home Health	NA			2	16
Patient Referral	NA			2	16
Welding	NA			2	16
Account Adjustment	NA			1	8
Basic Mathematics	NA			1	8
Calculation	NA			1	8
Customer Complaint Resolution	NA			1	8
Customer Contact	Defining			1	8
Manual Dexterity	NA NA			1	8
Repair	NA NA			1	8
Sorting	NA NA			1	8
Corning				<u> </u>	
ales Delivery Driver			1	0	
Skill	Occupation	al Skill Category	Job Postings Requesting (Last 12 Months)	Skill(s) (#)	Job Postings Requesting Skill(s) (%) (Last 12 Months)
FDA Regulations	NA			10	10
HIPAA Regulations	NA			10	10
Health Insurance Portability and Accountability Act (HIPAA)	NA			10	10
Home Care	NA			10	10
Lifting Ability	Necessary			10	10
Customer Service	Necessary			5	· ·
Data Entry	NA			4	
	Necessary			3	3
Basic Mathematics	Necessary				
Basic Mathematics  Calculation	NA			3	3
		ng		2	
Calculation  HAZMAT	NA	ng			2
Calculation  HAZMAT  Alidation Engineer	NA Distinguishir	al Skill Category		7	2
Calculation	NA Distinguishir		Job Postings Requesting (Last 12 Months)	7	Job Postings Requesting Skill(s) (%) (Last 12 Months)
Calculation  HAZMAT  alidation Engineer  Skill	NA Distinguishir Occupation			7   Skill(s) (#)	Job Postings Requesting Skill(s) (%) (Last 12 Months)

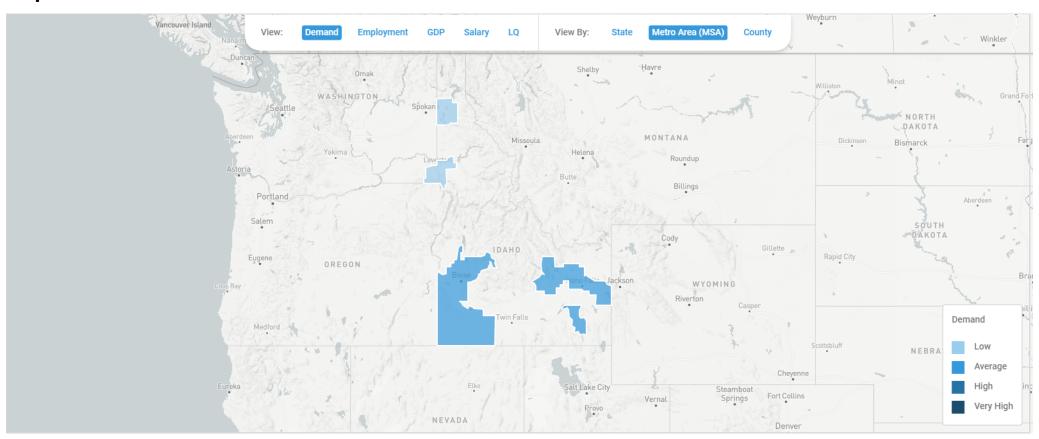
Sorting	NA	7	100%	
Health Information Management (HIM)	NA	4	57.1%	
Medical Software	NA	4	57.1%	
Scheduling	NA	4	57.1%	
Customer Billing	NA	3	42.9%	
Medical Billing	NA	3	42.9%	
Medical Coding	NA	3	42.9%	
Healthcare Administrator		5	4.4%	
Skill	Occupational Skill Category	Job Postings Requesting Skill(s) (#) (Last 12 Months)	Job Postings Requesting Skill(s) (%) (Last 12 Months)	
Data Entry	NA	5	100%	
Customer Billing	Necessary	4	80%	
Health Information Management (HIM)	NA	4	80%	
Medical Coding	NA	4	80%	
Basic Mathematics	NA	3	60%	
Calculation	NA	3		
ICD-10	NA	3	60%	
ICD-9-CM Coding	NA	3	60%	
Root Cause Analysis	NA	3	60%	
Medical Terminology	NA	2	40%	
Business Process	NA	1	20%	
Claims Knowledge	NA	1	20%	
Mailing	NA	1	20%	
Medical Billing	NA	1	20%	
Medical Records Filing	NA	1	20%	
Microsoft Sharepoint	NA	1	20%	
Process Improvement	NA	1	20%	
Office Technician / Typist		5	4.49	
CI-:II	Occumetional Skill Cotomony	lab Destings Descripting Chill(s) (#)	Joh Dootings Dogwooting Chill(s) (0/)	
Skill	Occupational Skill Category	Job Postings Requesting Skill(s) (#) (Last 12 Months)	Job Postings Requesting Skill(s) (%) (Last 12 Months)	
Skill  Basic Mathematics	Occupational Skill Category  NA	Job Postings Requesting Skill(s) (#) (Last 12 Months)	Job Postings Requesting Skill(s) (%) (Last 12 Months)	
			100%	
Basic Mathematics	NA	5	100%	
Basic Mathematics  Calculation	NA NA	5	100% 100% 100%	
Basic Mathematics  Calculation  Manual Dexterity	NA NA NA	5 5	100% 100% 100%	
Basic Mathematics  Calculation  Manual Dexterity  Sorting	NA NA NA	5 5 5	100% 100% 100%	
Basic Mathematics  Calculation  Manual Dexterity  Sorting  Production Worker	NA NA NA NA	5 5 5 5	100% 100% 100% 100% 100% 100% 100% 100%	
Basic Mathematics  Calculation  Manual Dexterity  Sorting  Production Worker  Skill	NA NA NA Occupational Skill Category	Job Postings Requesting Skill(s) (#) (Last 12 Months)	100% 100% 100% 100% 100% 100% 100% 100%	
Basic Mathematics  Calculation  Manual Dexterity  Sorting  Production Worker  Skill  Hand Tools	NA NA NA Occupational Skill Category	Job Postings Requesting Skill(s) (#) (Last 12 Months)	100% 100% 100% 100% 100%  4.4°  Job Postings Requesting Skill(s) (%) (Last 12 Months) 100%	
Basic Mathematics  Calculation  Manual Dexterity  Sorting  Production Worker  Skill  Hand Tools  Software Developer / Engineer	NA NA NA Occupational Skill Category Defining	Job Postings Requesting Skill(s) (#) (Last 12 Months)  5	100% 100% 100% 100% 100% 100% 4.4  Job Postings Requesting Skill(s) (%) (Last 12 Months) 100%	
Basic Mathematics  Calculation  Manual Dexterity  Sorting  Production Worker  Skill  Hand Tools  Software Developer / Engineer  Skill	NA NA NA Occupational Skill Category Defining Occupational Skill Category	Job Postings Requesting Skill(s) (#) (Last 12 Months)  5	Job Postings Requesting Skill(s) (%) (Last 12 Months)  Job Postings Requesting Skill(s) (%) (Last 12 Months)  4.4	
Basic Mathematics  Calculation  Manual Dexterity  Sorting  Production Worker  Skill  Hand Tools  Software Developer / Engineer  Skill  Configuration Management	NA NA NA Occupational Skill Category Defining Occupational Skill Category NA	Job Postings Requesting Skill(s) (#) (Last 12 Months)  5  Job Postings Requesting Skill(s) (#) (Last 12 Months)  4	Job Postings Requesting Skill(s) (%) (Last 12 Months)  4.4  Job Postings Requesting Skill(s) (%) (Last 12 Months)  80%	
Basic Mathematics  Calculation  Manual Dexterity  Sorting  Production Worker  Skill  Hand Tools  Software Developer / Engineer  Skill  Configuration Management  Software Maintenance	NA NA NA Occupational Skill Category Defining  Occupational Skill Category NA NA	Job Postings Requesting Skill(s) (#) (Last 12 Months)  5  Job Postings Requesting Skill(s) (#) (Last 12 Months)  4	Job Postings Requesting Skill(s) (%) (Last 12 Months)  4.4  Job Postings Requesting Skill(s) (%) (Last 12 Months)  80% 60%	

Necessary		1 20
Necessary		1 20
NA		1 20
Necessary		1 20
NA		1 20
Necessary		1 20
Defining		1 20
Necessary		1 20
NA		1 20
Necessary		1 20
NA		1 20
NA		1 20
Defining		1 20
NA		1 20
NA		1 20
Necessary		1 20
	5	
Occupational Skill Category	Job Postings Requesting Skill(s) (#) (Last 12 Months)	Job Postings Requesting Skill(s) (%) (Last 12 Months)
Necessary		5 100
Defining		5 100
Defining		5 100
Defining		4 80
Distinguishing		3 60
NA		2 40
NA		2 40
NA		2 40
Necessary		2 40
NA		1 20
Necessary		1 20
Defining		1 20
	4	3
Occupational Skill Category	Job Postings Requesting Skill(s) (#)	Job Postings Requesting Skill(s) (%)
Defining		(Last 12 Months)
	4	3
Occupational Skill Category		
Occupational Skill Category	Job Postings Requesting Skill(s) (#) (Last 12 Months)	Job Postings Requesting Skill(s) (%) (Last 12 Months)
Defining		
Defining  NA  Necessary		4 100 4 100 2 50
	Necessary NA Necessary NA Necessary Defining Necessary NA Necessary NA NA NA Defining NA NA Necessary  Occupational Skill Category  Defining Defining Defining Defining NA	Necessary NA Necessary Defining Necessary NA Necessary NA Necessary NA NA NA Necessary  Defining NA NA Necessary  Defining NA NA Necessary  Defining NA NA Necessary Necessary Necessary Necessary Necessary Defining

## **Top Employers**



## **Top Locations**



Metro Area (MSA)	Job Postings (Last 12 Months)	Employment (Last 12 Months)	GDP	Median Salary (in Thousands)	Location Quotient
Boise City, ID	79	NA	\$5B	\$35k	0.3 ❤
Idaho Falls, ID	8	NA	\$532.5M	\$41k	0.1 ❤
Pocatello, ID	6	NA	\$398.8M	\$40k	0.2 ❤
Lewiston, ID-WA	5	NA	\$457.6M	\$34k	0.2 ❤
Coeur d'Alene, ID	3	NA	\$521.1M	\$98k	0.1 ❤

Source: Bureau of Labor Statistics, Bureau of Economic Analysis